

MEMBERSHIP SUMMARY

Farm Alliance of Baltimore, 2023

Enrollment is open once per year (generally in Dec-January). New member applications are reviewed by the Membership Committee of farmers. Site visits are required before acceptance for Farm Membership and an introductory phone call is required for Garden and Individual members. New members complete a 6-month review with the Membership Committee.

Membership is renewed annually with a signed membership agreement and appropriate dues payment. Members agree their dues go to support the work of the Farm Alliance. All members commit to our anti-racism approach, help with strategic planning for the organization and mutual aid for other members in need.

FARM MEMBERSHIP	
Includes all farms as defined by the following: agricultural operations that produce more than \$2000 worth of farm products for sale or donation annually and have been in production for at least one year in Baltimore City.	<p>Dues:</p> <ul style="list-style-type: none"> ● Farms that are privately owned: \$200 ● Farms belonging to nonprofits, companies, or institutions where the parent organization has an endowment or has operating budget: <ul style="list-style-type: none"> ○ less than \$100k: \$200 ○ greater than \$100K but less than \$300K: \$300 ○ between \$300K and \$1M/yr: \$400 ○ greater than \$1M/year: \$500
GARDEN MEMBERSHIP	
Garden membership includes homesteads, community gardens, cooperative gardens, apiaries, and school gardens producing less than \$2000 worth of farm products for sale or donation annually and have been in production for at least one year in Baltimore City.	Dues: \$125. For gardens that this amount is prohibitive, you may make arrangements to cover your dues in the form of service.
INDIVIDUAL MEMBERSHIP	
Changemakers, food systems professionals, or individual farmers or growers (aspiring, active, or retired) that believe and support the mission of the Farm Alliance.	Dues: \$60. For individuals that this amount is prohibitive, you may make arrangements to cover your dues in the form of service.

MEMBERSHIP BENEFITS INCLUDE:

- Assistance and guidance from FAB staff and farmer-to-farmer support and networking
- Fellowship, peer networking support, monthly member meetings and social gatherings
- One-on-one technical assistance from FAB staff, including **at least 1 annual site visit** and additional assistance upon request
- Referrals to UMD-Baltimore City Extension, FSA, NRCS, MDA, and other farm support agencies as needed
- Building power for urban agriculture through policy and issue advocacy (organize testimonials from farmers, submit testimony, talk to elected officials or submit inquiries on behalf of members and present at meetings)
- Promotion of member's events and activities that align with the FAB mission & values via our monthly newsletter, social media & marketing materials. (Members should send this information to FAB staff. FAB reserves the right not to share.)
- Letters of support for grant applications, advocacy or as otherwise needed **(with 1 week notice)**
- Grant application review **(with 2 weeks notice)**
- Digital member folder including: resources, supply lists, videos, digital library and more
- Access to our active email listserv. FAB regularly posts job opportunities (with salary/benefits), grant/funding opportunities, donated items, professional development opportunities (workshops, training, events) and more. FAB members are welcome to post any of the above, as well as volunteer requests, tool and/or production supply shares, community event announcements, resource sharing or materials, giveaways and source inquiries. Members are encouraged to enlist the support of other members and use the FAB listserv communications.
- FAB member calendar of events and opportunities
- One vote per member when making group decisions for and with the FAB
- Members may be eligible to serve on the FAB Board of Directors or an executive committee
- Members with 5+ years of experience and 5+ years of membership may be eligible to host field days, complete member site visits, mentor trainees or teach workshops.

2023 PROGRAM BENEFITS *programs may have participation requirements to access benefits

Program	Benefits For Membership	Farm	Garden	Individual
<i>Seedlings</i>	Access to seedlings through local organic contract growers as available. (\$33 each)	8 trays \$264	4 trays \$132	1 tray \$33
<i>Double Dollars</i>	Access to our Double Dollars incentive program, including use of EBT machines (approximate value \$891 machine & monthly fees)	\$891	n/a	n/a
	Option to host cooking demonstrations at your farm sponsored by the FAB (\$275 each)	3 demos \$825	1 demo \$275	n/a
<i>Soil Health</i>	Soil tests and 1 soil coaching session (5 soil samples and shipping: \$80 , soil coaching session: \$75)	\$155	n/a	n/a
	Soil amendments and cover crop seeds as available (approximately \$50)	\$50	\$50	n/a
	Up to 2 compost coaching sessions with Baltimore Compost Collective: \$150	\$150	n/a	n/a
<i>Member Engagement</i>	Annual Member Care package: FAB t-shirt (only for Farm Members), tote, stickers and merchandise, member folder and 20% discount on all FAB merchandise	\$105	\$35	\$35
	Access to trainings (12 per year, at \$30 each)	\$360	\$360	\$360
	Access to field day workshops (10 field days at \$15 each) \$150 and first aid training \$75	\$225	\$225	\$225
	Access to FAB conference/professional development scholarships up to \$100 , offered per year (as available)	\$100	\$100	\$100
<i>Collective Sales</i>	Participation in the 32nd Street Market is valued at roughly \$480 per farm.	\$480	n/a	n/a
	TOTAL APPROXIMATE VALUE	\$3605	\$1177	\$753

MEMBER EXPECTATIONS:

As a collaborative membership organization, FAB relies on the diverse inputs from its members. We expect all members to adhere to the following:

- Support the [Farm Alliance's mission](#) and operate in alignment with the Alliance's stated values.
- Actively participate in FAB activities, respond to communication in a timely manner, and attend at least half of all monthly membership meetings.
- Treat all FAB members, staff and board members with respect and compassion at all times
- Always bring a spirit of cooperation and mutual aid for other members in need
- Serve on a committee, working group or caucus.
- Complete the annual survey, and additional surveys administered by FAB
- Notify FAB of any updates to your operation that directly affect your membership (for example staffing, land tenure, mailing addresses etc.)
- Pay annual dues within 30 days of receiving the invoice. If the farm's parent organization pays these dues, I agree to complete all paperwork and ensure that FAB dues are paid within 30 days of signing.
- Members agree their dues go to support the work of the FAB
- Commit to our anti-racism approach and help with strategic planning for the organization and mutual aid for other members in need.
- Commit to farming practices that enhance environmental quality and the health and quality of life for farmers and communities.

Questions? Contact programs@farmalliancebaltimore.org

Farm Alliance of Baltimore
2801 Sisson Street, Suite 202
Baltimore MD, 21211