



MEMBERSHIP SUMMARY

Farm Alliance of Baltimore, 2024

Enrollment is open once per year (generally in Dec-January). New member applications are reviewed by the Membership Committee of farmers. Site visits are required before acceptance for Farm Membership and an introductory phone call or site visit is required for Garden members. New members complete a 6-month review with the Membership Committee.

Membership is renewed annually with a signed membership agreement and appropriate dues payment. Members agree their dues go to support the programmatic work of the Farm Alliance. All members agree to help with strategic planning for the organization and commit to mutual aid for other members in need.

FARM MEMBERSHIP	
<p>Includes all farms as defined by the following: agricultural operations that produce more than \$2000 worth of farm products for sale or donation annually and have been in production for at least one year in Baltimore City.</p>	<p>Dues:</p> <ul style="list-style-type: none"> ● Farms that are privately owned: \$200 ● Farms belonging to nonprofits, companies, or institutions where the parent organization has an endowment or has operating budget: <ul style="list-style-type: none"> ○ less than \$100k: \$200 ○ greater than \$100K but less than \$300K: \$300 ○ between \$300K and \$1M/yr: \$400 ○ greater than \$1M/year: \$500
GARDEN MEMBERSHIP	
<p>Garden membership includes homesteads, community gardens, cooperative gardens, apiaries, and school gardens producing less than \$2000 worth of farm products for sale or donation annually and have been in production for at least one year in Baltimore City.</p>	<p>Dues: \$125. For gardens that this amount is prohibitive, you may make arrangements to cover your dues in the form of service.</p>

MEMBERSHIP BENEFITS INCLUDE:

- Assistance and guidance from FAB staff and farmer-to-farmer support and networking
- Fellowship, peer support, monthly member meetings and social gatherings
- One-on-one technical assistance from FAB staff, including **at least 1 annual site visit** and additional assistance upon request
- Referrals to UMD-Baltimore City Extension, FSA, NRCS, MDA, and other farm support agencies as needed
- Building power for urban agriculture through policy and issue advocacy (organize testimonials from farmers, submit testimony, talk to elected officials or submit inquiries on behalf of members and present at meetings)
- Promotion of member's events and activities that align with the FAB mission & values via our monthly newsletter, social media & marketing materials. (Members should send this information to FAB staff. FAB reserves the right not to share.)
- Letters of support for grant applications, advocacy or as otherwise needed (*with at least 1 weeks notice*)
- Grant application review (*with at least 2 weeks notice*)
- Digital member folder including: resources, supply lists, videos, digital library and more
- Access to our active email listserv where we share job opportunities (with salary/benefits), grant/funding opportunities, donated items, professional development opportunities (workshops, training, events) and more. FAB members are welcome to post any of the above, as well as volunteer requests, tool and/or production supply shares, community event announcements, resource sharing or materials, giveaways and source inquiries. Members are encouraged to enlist the support of other members and use the FAB listserv communications.
- FAB member calendar of events and opportunities
- One vote per member when making group decisions for and with the FAB
- Members may be eligible to serve on the FAB Board of Directors or an executive committee
- Members with 5+ years of experience and 5+ years of membership may be eligible to host field days, complete member site visits, mentor trainees or teach workshops.
- **Access to exclusive program benefits detailed on the next page...**

2024 PROGRAM BENEFITS			
<i>*numbers listed are the approximate dollar value per program benefit</i>			
<i>**programs may have participation requirements to access benefits</i>			
Program	Benefits For Membership	Farm	Garden
<i>Seedlings</i>	Access to seedlings through local organic contract growers as available (\$33 each)	8 trays \$264	4 trays \$132
<i>Education & Outreach</i>	Option to host cooking demonstrations at your site sponsored by the FAB (\$275 each)	3 demos \$825	1 demo \$275
	Access to field day workshops (up to 10 field days at \$15 each: \$150)	\$150	\$150
	Access to FAB conference/professional development scholarships up to \$100 , offered per year as available	\$100	\$100
	Access to professional development classes and trainings (up to 12 per year, approximately \$35 each)	\$420	\$420
<i>Soil Health</i>	Soil & compost tests and 1 coaching session (up to 5 soil samples and shipping: \$80 , coaching session: \$75)	\$155	n/a
	Soil amendments and cover crop seeds as available (approximately \$50)	\$50	\$50
<i>Collective Sales</i>	Participation in the 32nd Street Market, valued at roughly \$480 per farm	\$480	n/a
<i>Member Engagement</i>	Annual Member Care package: FAB t-shirt (for Farm Members), stickers and merchandise, member folder and 20% discount on all other FAB merchandise	\$105	\$35
	13 member exclusive events, guest speakers, donated goods	<i>priceless</i>	<i>priceless</i>
	TOTAL APPROXIMATE VALUE	\$2549	\$1162

MEMBER EXPECTATIONS:

As a collaborative membership organization, FAB relies on the diverse inputs from its members. We expect all members to adhere to the following:

- FAB's membership agreement
- Support the [Farm Alliance's mission](#) and operate in alignment with the Alliance's stated values.
- Actively participate in FAB activities, respond to communication in a timely manner, and attend at least half of all monthly membership meetings.
- Treat all FAB members, staff and board members with respect and compassion at all times
- Serve on a committee, FAB's Board of Directors, working group or caucus.
- Complete the annual survey, and additional surveys administered by FAB
- Notify FAB of any updates to your operation that directly affect your membership (for example staffing, land tenure, mailing addresses etc.)
- Members agree their dues go to support the programmatic work of the FAB
- Pay annual dues within 30 days of receiving the invoice. If the farm's parent organization pays these dues, the member representative agrees to complete all paperwork and ensure that FAB dues are paid within 30 days of signing.
- Help with strategic planning for the organization
- Commit to mutual aid for other members in need.
- Commit to farming practices that enhance environmental quality and the health and quality of life for farmers and communities.

Questions? Contact programs@farmalliancebaltimore.org